

The



Herald

Summer 2004

Air Conditioning Just Keeps Getting Better



Technology is making air conditioning more efficient and easier to use. For example, we have just begun installing two new Carrier products that are making summer comfort less costly and more environmentally friendly.

The first product is the Weathermaker® two-speed air conditioning unit with Puron® refrigerant. This efficient air conditioner delivers consistent temperatures and unparalleled humidity control.

This new air conditioner provides energy saving comfort at low speed

75 to 80 percent of the time. It only operates at the higher speed when the dog days of summer really get hot and sticky .

Carrier is ahead of the EPA rules with its Puron refrigerant. But, installing this technology can save a considerable amount of money in the future. If history repeats itself, it costs more to service an air conditioner whose refrigerant is no longer readily available. So, just about the time the conventional air conditioner you buy today begins to need service, the refrigerant will be obsolete. Unless it is Puron.

The second technological breakthrough available to us this summer is the Infinity™ “smart” control. Besides the traditional features of a programmable thermostat, the Infinity control monitors every part of your system and reminds you when it is time for such routine service as changing your filter.

Day at a glance programming puts the whole day on the screen at one time, so you can tailor your home

comfort while maximizing you energy savings.

Optional features include a zoning system and a remote access kit that lets you make temperature adjustments and system status checks via telephone or the Internet.

Air conditioning isn't a luxury anymore. It's necessary for your family's year round health and comfort. But, who said air conditioning couldn't be luxurious?

Call now to see how you can begin enjoying the carefree Carrier comfort and quality Halco service right now.



Serving the Finger Lakes & Central New York Since 1984

Continuing Education For Our Staff



Steve Andrews



Dave Adams



Hal Smith

To be sure that Halco technicians are up to date on the latest technology, all of those pictured on this page have taken continuing education since our last newsletter. A

number of these experiences have resulted in new NATE certified technicians and technicians with additional NATE certifications.

To become NATE certified, Steve Benimino, Ben Cope, Ed Jansen and Hal Smith passed the core and gas heat exams. Steve Andrews passed the gas heat exam for an additional certification while Dan O'Donnell, Blake Park and Ron Prober passed the oil heat exam. Dave Adams passed the heat pump/air conditioning exam.

NATE certification is an important part of our professional development program at Halco. NATE stands for North American Technical Excellence, and is the standard of quality and knowledge among HVAC technicians.

In addition, Howard Braque and Terry Laredo took an oil heat seminar developed by the National Oil Research Alliance (NORA).

Congratulations to all, and thank you for all your hard work!



Steve Benimino



Howard Braque



Ben Cope



Ed Jansen



Terry Laredo



Dan O'Donnell



Blake Park



Ron Prober

To Tim Shaff and Amanda Keneston, whose daughter Abigail Rose was born May 24 at F. F. Thompson hospital in Canandaigua. Abigail was 20 inches long and weighed in at seven pounds, six ounces.

To Scottie and Kelly Beaudette on the birth of twins Kendal Morgan and Zander Mitchell, on May 25 at Newark

Energy Saving Tip

Your comfort and your energy consumption are in your hands, and you need not sacrifice comfort to save energy. Instead, have us install a programmable thermostat.

A programmable thermostat is one of the wisest investments you can make. However, we recommend programming it differently from many of the public service announcements you see on TV.

We recommend setting the air conditioning on your most comfortable temperature and leaving it. Just program your heat. This is because it takes more energy to cool down a room than it does to heat it up.

Programming the air conditioner to warm up while you are at work, or away from home, causes the air conditioner to work extra hard to cool down your home so it is comfortable upon your return. This is a waste of energy and causes extra wear and tear on your equipment.

Programming the thermostat to let the house cool down while you are away is an excellent energy saving measure. The energy that you save by letting the house cool down is more than the energy you use to heat up the house in preparation for your return. There also is no strain on the equipment, so there is no extra wear and tear.

Congratulations

Wayne hospital. Daughter Kendal was 18.24 inches long and weighed four pounds, eight ounces. Son Zander was 18.75 inches long and also weighed four pounds, eight ounces.

To Dan and Jocelyn McConnon, who were married May 29 at St. Felix church in Phelps. The reception was at Abigail's in Seneca Falls.

Halco Adds Electric Division



Michael Burke



Doug Wright



Jeff Burke



Josh Cooley



Tim McCarthy



Dusty Williams

Halco has established an electrical division called Halco Electric. The division provides design/build and data telecommunication installation and testing services to general contractors in Central New York and the southern tier.

Halco Electric is managed by Michael Burke, who has 19 years of electrical contracting experience and was regional manager for a large electrical construction firm. Douglas Wright, who has 20 years experience in electrici-

cal equipment wholesale, is Halco Electric's operations manager. Jamie Burke, Josh Cooley, Tim McCarthy and Harry (Dusty) Williams are the division's field foremen.

The addition of Halco Electric completes the company's plan to become a mechanical, electrical, plumbing and sprinkler (MEPS) contractor. Commercial customers have already begun benefiting from the breadth of experience that Mike Burke and Doug Wright and their team can provide.

Halco Electric, which employs 20, is located in the Homer Business Complex at 45 Fulton Street in Homer. The phone is 607.749.8800; the fax is 607.749.8811.

Halco Air Conditions Historic Geneva Home



Richard and Judy Farquharson in their cool, historic, Geneva living room.



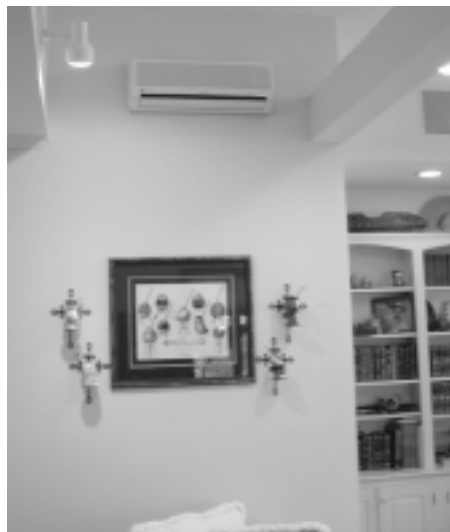
The Unico air conditioning outlet looks like recessed lighting in the ceiling.



The Carrier WeatherMaster compressor for the main air conditioning system.

When Richard and Judy Farquharson moved from Texas to a historic home on South Main Street in Geneva last year, the one thing they missed was air conditioning. Besides cool air, they wanted the humidity control that air conditioning provides to preserve the

(Continued on Next Page)



The addition is cooled by a through the wall mini-split.

Where We Are

Call any of our local phone numbers listed below and a service or installation team will be dispatched from right nearby to take care of your problems quickly.

<u>Community</u>	<u>Number</u>
Phelps	315.946.6200
	800.533.3367
Fax	315.946.6676
Newark	315.331.3912
Geneva	315.781.0556
Canandaigua	585.396.2668
Penn Yan	315.536.0633
Auburn	315.253.7939
Rochester	585.271.4330
Ithaca	607.277.3154
Elmira	607.733.0420
Cortland	607.753.1123

Historic Home

(Continued from Previous Page)

beautiful wood in their home. This year, their wish came true, thanks to Halco.

At the suggestion of their home's former owner, the Farquharsons called Halco to install an automatic fill system on one of the boilers that heats the home. That's when they asked Paul Smith about air conditioning. He recommended the Unico system, which Richard and Judy had read about.

The historic home stands on the site of the Geneva Medical College where Elizabeth Blackwell, the first female doctor studied. This season, the house made history again with new air conditioning. The main part of the home is cooled by an outside condenser, an air handler in the attic and Unico air outlets in each room. An addition, which has its own boiler, is cooled by a through the wall system, installed by Halco, called a mini-split.

Richard, retired from his job as a chemist, and Judy, retired from her job in human relations, moved to the Finger Lakes last August to help establish Catharine Valley Winery. That winery, which they own with their son and daughter-in-law, winery is on the east shore of Seneca Lake.



865 County Road #6
Phelps, NY 14532

Return Service Requested

We're More Than Hot Air

While many think of Halco only in terms of moving air – air to cool our homes in summer and air to heat our homes in winter – we also move water.

We are a total comfort company!

In addition to furnaces and air conditioners, we install and service boilers and comfortable radiant heat systems.

If you are planning an addition to your home, consider radiant heat. Hot water

heat is distributed evenly throughout the room through plastic tubing under the floor. Best of all, you can have it installed by our comfort pros.

Our plumbers install and service water heaters, and kitchen and bathroom fixtures. Outside, they install and service well pumps, clean drains and sewers, and do all piping work. They even use high tech equipment to find obstructions in pipes.

Visit Our New Website

This is your invitation to visit our newly redesigned website. The address is the same, but the design, the words, the pictures and the ease of navigation have all been changed.

When you log on to www.halcoheating.com, you will be greeted by a whole new home page with changing photographs, a big map of the area we serve and our telephone numbers.

You can select either residential or commercial and then click on the service you need, whether it is heating installation or service, air conditioning installation or service, plumbing or indoor air quality.

In the commercial section, you will be able to click on a portfolio of recent commercial project pictures, as well as information on our heating, air conditioning, plumbing, electrical and fire protection capabilities.

You will also be able to click on your favorite issue of this newsletter, all the way back to the beginning of the newsletter program.

Finally, there are home comfort and energy saving tips and a place for you to ask a technician about your heating or air conditioning problem.